



44TH ANNUAL MEETING

HOSTED BY

**Associated Builders and
Contractors of Connecticut**



Thursday, January 30, 2020

5:00 - 8:30 P.M.

Aqua Turf Club





PRESIDENT'S MESSAGE



This was an incredible year of growth and success for CT ABC and we ended the year as a larger and more powerful association than ever before.

To all of the individuals and companies that make up the CT ABC family, thank you for everything you do throughout the year that has helped us to create, maintain and build on our success. To all of the people who volunteer at events, serve on our committees, and speak up for the values that ABC stands for — you are what makes this a world-class organization.

Thank you to the Board of Directors who provides vision and stability to CT ABC. Our volunteer leadership is what makes ABC so great and your collective wisdom and experience has fueled the association and driven us to new heights.

Thank you to our outgoing Chairman, Eugene Torrone, for your guidance, leadership and professionalism. You have been an incredible asset to our association. Lastly, I look forward to working with our incoming Chairman Dave Dedman whose knowledge and drive will help us build on CT ABC's momentum.

As we continue to confront the challenges ahead, it is reassuring to know that there are so many dedicated and talented individuals working together toward a common goal. I look forward to working with you all to help CT ABC achieve continued growth and success.

Sincerely,

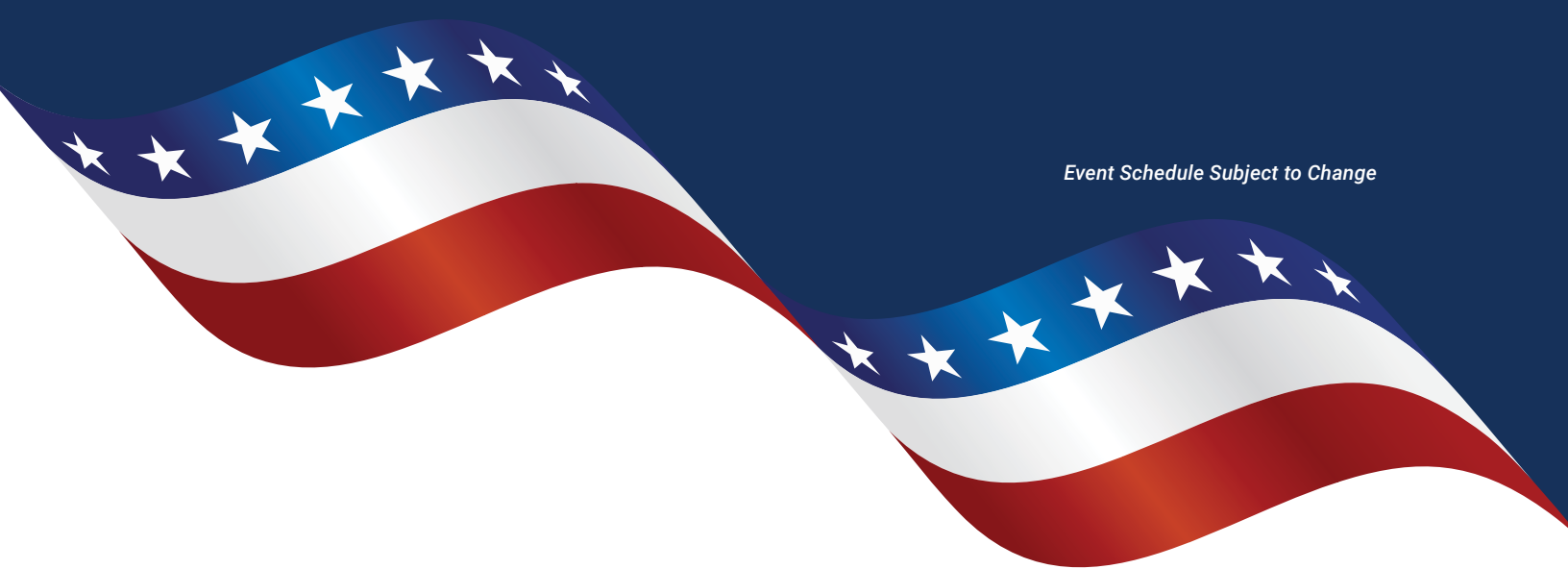
Chris Fryxell
President

PROGRAM



CALL TO ORDER: Chris Fryxell	6:30 P.M.
Pledge of Allegiance	
CHAPTER PRESIDENT'S REMARKS: Chris Fryxell	6:35 P.M.
GUEST SPEAKER: Ben Brubeck	6:40 P.M.
OFFICIAL BUSINESS: Chris Fryxell	6:55 P.M.
Accept Minutes	
Board Elections	
Board Recognition	
OUTGOING BOARD CHAIRMAN'S ADDRESS: Eugene Torone	7:00 P.M.
INCOMING BOARD CHAIRMAN'S ADDRESS: David Dedman	7:05 P.M.
DINNER BREAK	7:10 P.M.
SPECIAL RECOGNITION: Chris Fryxell	7:50 P.M.
Platinum Sponsor Recognition	
MEMBER RECOGNITION: Chris Abel	7:55 P.M.
Member Milestones	
New Members	
BEAM Club Award Recipient: Melissa Sheffy, Network Interiors, Inc.	
EMERGING LEADERS PRESENTATION: Jonathan Coccoresse	8:05 P.M.
Emerging Leader of the Year: Jeremy Lynch	
SPECIALTY AWARDS: Chris Fryxell	8:10 P.M.
Associate of the Year: Hinckley Allen	
Specialty Contractor of the Year: Interstate Electrical Services Corporation	
Merit Cup: Kronenberger & Sons Restoration, Inc.	
CEC UPDATE: Marcie Addy	8:15 P.M.
CLOSING REMARKS: Chris Fryxell	8:20 P.M.
ADJOURN	8:25 P.M.

Event Schedule Subject to Change





KEYNOTE SPEAKER



BEN BRUBECK

*Vice President of Regulatory,
Labor and State Affairs
Associated Builders and Contractors*

Ben Brubeck is vice president of regulatory, labor and state affairs at the Associated Builders and Contractors, a construction industry trade association representing more than 21,000 general contractors, subcontractors and industry partners. A recognized expert in procurement, labor and employment issues impacting the construction industry, Mr. Brubeck has extensive experience with the Davis-Bacon Act, state prevailing wage laws, project labor agreements and regulations affecting federal contractors. He also serves as vice president of policy for the National Council for Public-Private Partnerships. Prior to joining ABC, Mr. Brubeck was the 2003 James A. Finnegan Foundation Fellow for the Pennsylvania House Appropriations Committee.



EMERGING LEADER OF THE YEAR



JEREMY LYNCH

Born and raised in Connecticut, Jeremy started his construction career as a laborer pursuing the carpentry trade upon graduating from East Hartford High School. In 2011, he joined the Resource Options, Inc. team where he took on numerous carpentry assignments. Jeremy's passion for the industry, work ethic and engaging interpersonal skills led to his quick development into a hybrid field/office recruitment position that included a supervisory role, oversight of field employee hiring and client relationship management.

He quickly progressed on a trajectory at ROI from sourcing candidates and maintaining existing accounts, to his current position as the company's Senior Job Coordinator/Account Manager of CT Construction Division where he manages CT's top strategic accounts. In addition, Jeremy oversees and assists in training Job Coordinators on sales and recruiting tactics and strategies; addresses customer questions and concerns regarding products, prices, availability, and credit terms and is responsible for continued prospecting of new business and opening new accounts to further growth of the branch.

When the CT ABC chapter instituted an Emerging Leaders Group (ELG), he was on board! By nature, Jeremy enjoys forming new and meaningful relationships and welcomes the opportunity to seek personal and professional development. ELG has provided a fantastic platform for Jeremy to showcase his trademark enthusiasm, diligence, expertise and leadership skills. He is serving his second term as the Vice Chair of the Emerging Leaders Group Committee and is a member of ELG Educational Sub-Committee. Through the ELG, Jeremy attended ABC Legislative Week in Washington D.C. this past June where was able to participate in a national Emerging Leaders symposium and deepen his knowledge of the legislative process. He has been one of the most active and involved ELG members in the group's history, participating across the board in all activities and developing important friendships along the way. He is honored to have been voted by his peers to receive the Emerging Leader of the Year award.

Jeremy's hobbies include learning guitar, listening to stand-up comedy, going to the beach, hiking, golf and spending time with friends. He resides in Clinton with his wife and they are thrilled to welcome their first child this June.

BOARD OF DIRECTORS

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Secretary

Open Shop Salute Celebrates 11 Years!

CT ABC started its community service project for military families entitled "Open Shop Salute" in January 2009. CT ABC, in conjunction with the National Guard, spearheads efforts to help military families in need, be it those who have a loved one currently serving or are a veteran.

CT ABC is the largest trade association for construction companies in Connecticut. Through the generosity of our members, business partners, and member suppliers, we endeavor to provide services to military veterans and their families in need at no cost.

Committee

MARK ALDIERI

Kronenberger & Sons Restoration, Inc.

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People's United Insurance Agency/R.C. Knox Div.

SCOTT HEROLD

Macri Associates, Inc.

ROBERT JACOBSEN

BCI, Inc. D/B/A Butler Company

SPECIALTY AWARDS



MERIT CUP

Kronenberger & Sons Restoration, Inc.

Since 1946, Kronenberger & Sons Restoration has returned historic structures to their original luster while meeting the requirements of the 21st century. Kronenberger & Sons does more than restore the physical part of a structure. They capture the emotion of an age. A time. A moment in our country's heritage. They are recognized as a trusted partner in the preservation of our nation's history.

As a bonded, merit, general contracting company providing complete construction services throughout the United States, Kronenberger also serves as construction managers and historic consultants. At Kronenberger & Sons, expertise as well as experience ensures the delivery of superior quality, on time and within budget. Years of successful projects and satisfied clients are a testament to their goal to balance passionate interest in historic preservation with level-headed professionalism.

ASSOCIATE OF THE YEAR

Hinckley Allen

At Hinckley Allen, the firm makes a simple promise to its clients: to provide value and deliver results. This allows the team to focus on client business goals with sound, strategic thinking, and tireless advocacy. They strive to be advisors, creating long-term client relationships across a wide range of industries.

Their clients place great trust in them. They are often considered an extension of their management teams. They are relentless, intently following industry developments and changing markets in order to increase their value and effectiveness. For every client, they focus on providing solutions that measurably contribute to long-term success.

As a firm, Hinckley Allen has stood the test of time thanks to an ability to adapt — and a drive to stay ahead-of-the-curve regarding developments and innovations within the industries and disciplines we serve. Recognized as an Am Law 200 firm, Hinckley Allen has been a vital, relevant force in businesses, government, and our communities since 1906.

SPECIALTY CONTRACTOR OF THE YEAR

Interstate Electrical Services Corporation

Interstate is the largest merit shop electrical contractor serving the New England market exclusively. With over 600 employees, offices throughout New England, and over 50 years of experience delivering on our promise of excellence, Interstate is the most trusted name in electrical contracting and electrical service. Interstate provides electrical construction, design/build utilizing 4D BIM modeling and Trimble robotics, and electrical services including 24/7 emergency service to commercial customers of every size.

Interstate's goal is to develop a long-term relationship that evolves with the needs of both internal and external customers. The company drives to stay a valued partner, providing reliable continuity of service and knowledge, while accurately assessing needs and responding with the most efficiency.

At Interstate, innovation is a time-honored friend. One where the steadfast application of lean methods and dedication to continuous improvement are woven into the corporate fabric.



2019 MEMBER MILESTONES



50 YEARS

P.J. Lodola & Sons, Inc.

45 YEARS

Central Connecticut Acoustics, Inc.

40 YEARS

C & H Electric, Inc.
Electrical Contractors, Inc.

30 YEARS

CohnReznick
Haynes Construction Co.
Kronenberger & Sons Restoration, Inc.
MahoneySabol

25 YEARS

BlumShapiro
Builders Hardware
EMCOR Services New England Mechanical
TradeSource, Inc.
United Rentals, Inc.
Williams Scotsman, Inc.

20 YEARS

Contractors Benefit Services
Enterprise Builders, Inc.
Garcia & Milas, P.C.
H.H.S. Mechanical Contractors, Inc.
Petra Construction Corporation

15 YEARS

Resource Options, Inc.
Sarazin General Contractors, Inc.
Viking Construction, Inc.

10 YEARS

Ductco, LLC
Eagle Rivet Roof Service Corporation
Eastern Steel Erectors, LLC
FERGUSON
Pioneer Valley Concrete Services, Inc.
Talcott View Development Co., Inc.

5 YEARS

Advantage Maintenance, Inc.
Alliant Insurance Services, Inc.
Ring's End, Inc.
Summit Scaffold Services, LLC
Tax Point Advisors
The Blue Book Building & Construction Network
The Contractors Plan
Triple G Scaffold Services Corp.
W.M. Schultz Construction

2019-2020 NEW MEMBERS



4BIZ Graphics
A Royal Flush
ACV Concrete, LLC
Ahern Heavy Equipment
Air Temp Mechanical Services, Inc.
Axela Group
Banton Construction Company
Bay Crane Service of Connecticut, Inc.
BeReal
BFZ Electric, LLC
Chubb Surety
Colossale Concrete, Inc.
Consulting Safety Associates, LLC
Culligan By Waterco
Directional Technologies, Inc.
Dyna Electric, Inc.
Exposure
Finn Financial Solutions
Gerber Ciano Kelly Brady LLP
Go4er, LLC
Goggin Safety Services
Halloran & Sage, LLP

Helical Drilling, Inc.
John Turner Consulting
KraneWorks, Inc.
Lighting Affiliates, Ltd.
Lin R. Rogers Electrical Contractors, Inc.
Milwaukee Tool Company
Network Framing Solutions, LLC
Oak Benefit Solutions, LLC
P.C. Hardwood Floors
R.H. White Construction Co., Inc.
SmartEquip, Inc.
Solbid, Inc.
The Granite Group
The Roberts Agency, Inc.
Thorogood Electric, LLC
United Site Services

Accredited Quality Contractor (AQC) Program

The AQC program publicly recognizes and honors those construction firms which have documented their commitment in five key areas of corporate responsibility:

- 
- 1**
Quality
 - 2**
Safety (STEP Gold, Platinum or Diamond Level Required)
 - 3**
Employee Benefits
 - 4**
Community Relations and Diversity
 - 5**
Training

We are proud to acknowledge the following CT ABC members who have achieved AQC status in 2019:

Cianbro
EMCOR Services New England Mechanical
KBE Building Corporation
Richards Corporation



BEAM CLUB AWARD



MELISSA SHEFFY

Network Interiors, Inc.

Congratulations to Melissa Sheffy of Network Interiors, Inc. on achieving Beam Club Level status for her efforts recruiting new members to join the chapter and for her dedication to our Association's growth. Melissa leads by example and embodies the ABC mission by continually striving to be a leading voice that promotes free enterprise within the construction industry and by tirelessly promoting and defending the merit shop philosophy. We are grateful for her continued advocacy and support.

The Beam Club was established in 1966 to recognize ABC's top membership recruiters for their commitment to growing the association. By recruiting five new members, ABC members are automatically enrolled in the Beam Club by their chapter. Members receive one point for each new member recruited. Beam Club activity is ongoing from year to year, with members' point totals continually accruing and advancing members to the next Beam Club award level which include:

Hall of Fame Silver Level:

75-99 new members sponsored

Presidential Level:

25-49 new members sponsored

Merit Bronze Level:

10-14 new members sponsored

Hall of Fame Bronze Level:

50-74 members sponsored

Merit Gold Level:

20-24 members sponsored

Merit Silver Level:

15-19 members sponsored

Beam Club Level:

5-9 members sponsored



2020 CALENDAR OF EVENTS



February

THURSDAY, FEBRUARY 13

Smart Start: Get a Grip on Your Business
w/ Bernadette Bolton
CT ABC, Plainville, CT

March

MARCH (DATE TBD)

Brews with Builders Networking Series
Butchers & Bakers, Farmington, CT

MARCH 23-27

ABC National Convention
Nashville, TN

April

THURSDAY, APRIL 2

ELG: Ax Throwing & Networking
Montana Nights, Newington, CT

APRIL (DATE TBD)

Contractors Day at the Capitol
Hartford, CT

May

MAY 6-7

Construction Career Days
New Life Church, Wallingford, CT

MAY (DATE TBD)

Brews with Builders Networking Series
Brewport Brewing Co., Bridgeport, CT

THURSDAY, MAY 14

CEC Apprenticeship Graduation
Doubletree by Hilton, Bristol, CT

June

THURSDAY, JUNE 11

ELG: Networking & Wine Tasting Event
Rose Vineyards & Winery, North Branford, CT

July

MONDAY, JULY 13

Annual Golf Outing
Lyman Orchard, Middlefield, CT

September

THURSDAY, SEPTEMBER 3

ELG: Hartford Yard Goats Game
Dunkin' Donuts Park, Hartford, CT

TUESDAY, SEPTEMBER 29

2020 Marcum Construction Summit
Omni Hotel, New Haven, CT

October

THURSDAY, OCTOBER 22

Excellence in Construction Awards
Aqua Turf Club, Plantsville

November

THURSDAY, NOVEMBER 5

Grand Prix to benefit Open Shop Salute
On Kart Karting, Wallingford, CT

NOVEMBER (DATE TBD)

Brews with Builders Networking Series
Counter Weight Brewing Co., Hamden, CT

NOVEMBER 8-12

ABC National Leadership Week
Scottsdale, AZ

December

THURSDAY, DECEMBER 3

CT ABC Holiday Party
Farmington Gardens, Farmington, CT

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Storrs, CT



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Bloomfield, CT



The SoNo Collection
Norwalk, CT

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Associated Builders & Contractors
of Connecticut

Construction CAREER DAYS

Building Success!

Wed., May 6 & Thurs., May 7, 2020

8:00 a.m. – 12:30 p.m.

New Life Church

350 High Hill Road, Wallingford, CT

\$10/student; \$5/chaperone

EXCELLENCE IN CONSTRUCTION AWARDS

A large, stylized graphic featuring a blue and white checkered banner with the word "Oktoberfest" in a black, gothic-style font. The banner is surrounded by golden-brown pretzels and a large, overflowing glass of beer with white foam and a bright light reflecting off the surface.

Oktoberfest

A silhouette of construction workers on a building site at sunset. The workers are standing on a steel framework, and the background is a warm orange glow from the setting sun. The scene is overlaid with the Oktoberfest banner and beer graphic.

SAVE
— THE —
DATE

THURSDAY, OCTOBER 22, 2020



The CT ABC's Emerging Leaders Group Invites You to Join or Renew for 2020!!!



The mission of the CT ABC Young Professionals Group is to develop the professional and social skills of upcoming leaders of the industry. Our goal is to provide educational, professional development and networking opportunities to the CT ABC 40 and under membership while encouraging CT ABC involvement from the future leaders of our industry.



-Network with over 135 of your Industry Peers from 60 ABC Companies

-Discounted ELG Networking Events

Trivia Night, Axe Throwing, Political Landscape Update, Hartford Yard Goats Game

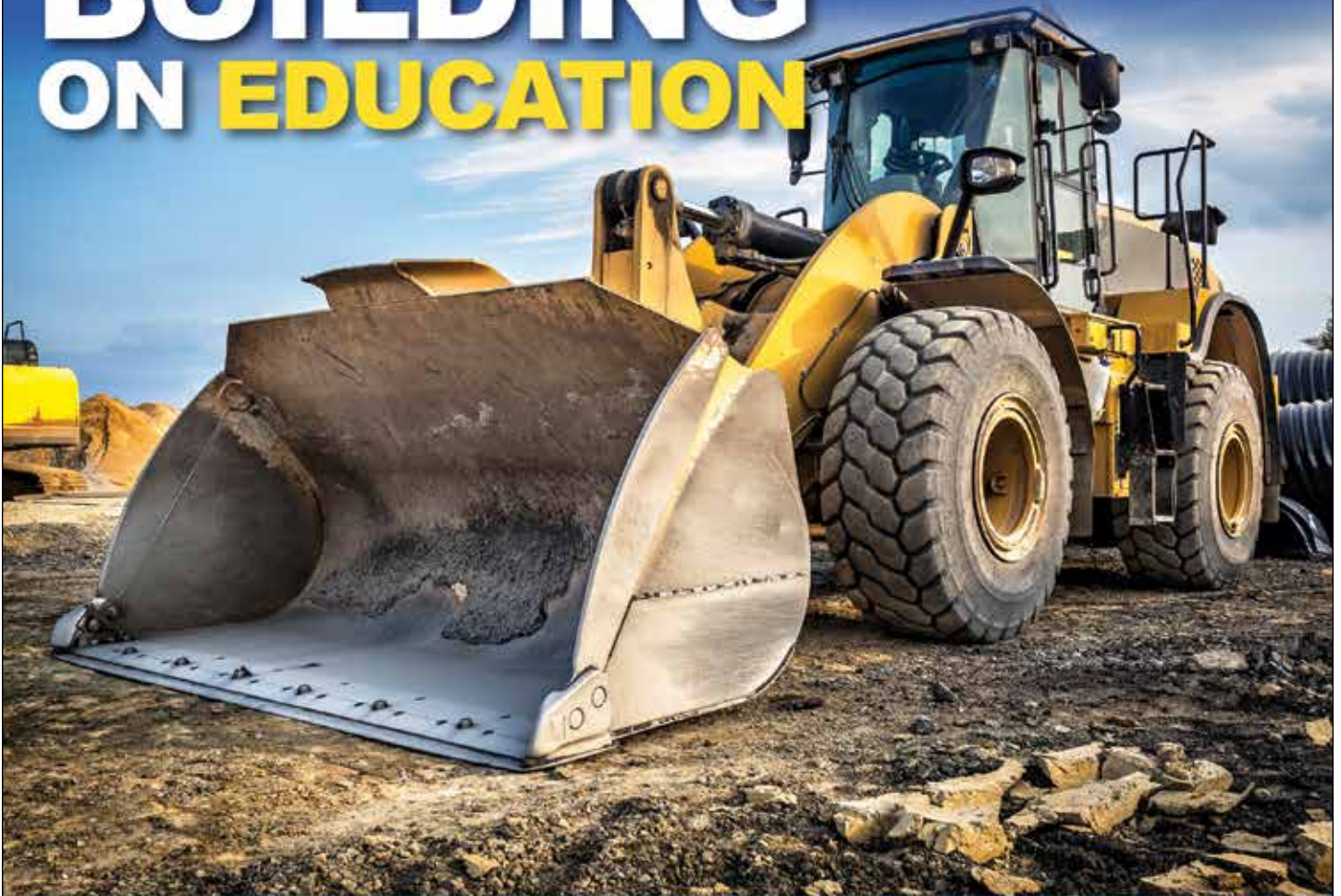
-FREE CEC/ELG Educational Series Workshops

-Recognition at Premier CT ABC Events

-Great Sponsorship Opportunities for your Company

For more information please contact Chris Abel at Abel@ctabc.org or (860) 838-6220

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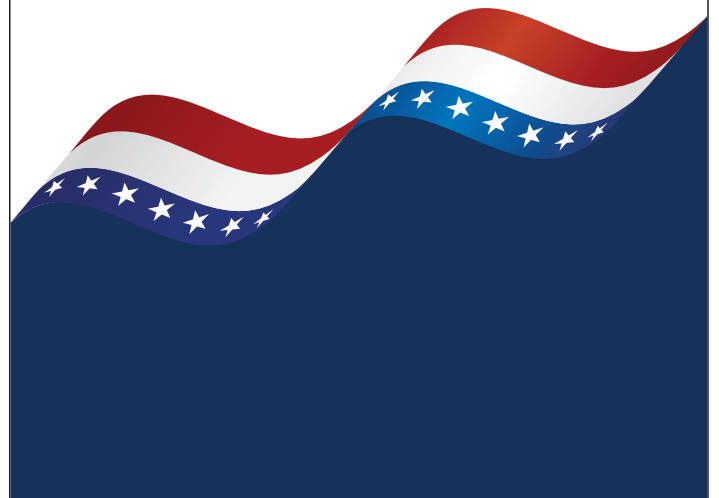


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YEAR IN REVIEW

Soaring to New Heights in 2019

We just completed one of the most successful years in the history of CT ABC, full of record-setting accomplishments, new achievements and opportunities. Thanks to our fantastic membership and hardworking staff, CT ABC continues to position itself as the premiere resource for the Connecticut construction industry.





Membership and Events

In 2019 we added a record breaking 34 new companies with a diverse collection of size, experience and skillset to the membership rolls. In addition to retaining 90% of our members from the previous year we ended 2019 with 213 total member companies — a record high in the 44 year history of our association. Along with a larger membership comes better opportunities for business development, training and a much greater presence in Hartford and in town halls across the state as we advocate for issues that are important to us.

Our fantastic events are a big reason for our growth and in 2019 we built upon our characteristically packed calendar. While we continued our successful staples, the Annual Meeting, Golf outing, Excellence in Construction Awards and Holiday Party- we added a new networking series, Brews with Builders. This four event series attracted nearly 400 attendees and provided great opportunities for our members to meet and interact with one another in an informal and fun setting.

We also held the 8th Annual Construction Career Days event in May with more than 1,000 high school students in attendance learning about rewarding careers in the trades. Our event earned a good deal of publicity this year with live TV coverage from Fox61 and NBC 30. This is an important event for the construction industry as we continue to face a shortage of skilled workers in Connecticut and across the country.

Education & Training

This was an exciting year for education and training at CT ABC and our training arm, the Construction Education Center. We continue to offer high quality training opportunities for apprenticeship, continuing education, professional development and safety. In May, the Construction Education Center graduated 21 apprentices including 16 from CT ABC member companies and this fall we were thrilled to enroll 116 new apprentices in CEC programs- a record enrollment in the 12 year history of the Construction Education Center.



Team

The successes we had this year would not be possible without the dedicated staff at CT ABC. Suzanne, Marcie, Mary, Chris, Audra and Linda strive every day to provide value to our members and fight for the Merit Shop ideals that this organization was founded on. We are lucky to have such a dedicated staff that is passionate about CT ABC, providing opportunities for our members and making all of the great events we host throughout the year such a great success.



Legislative and PLAs

During the 2019 legislative session CT ABC scored a couple of notable wins. First, after years of attempts, we were able to deliver an important reform to CHRO. A new law requires the commissioner to rule on affirmative action plans within 120 days of submission. The absence of a ruling within that time frame will lead to plans being approved. This change will improve fairness and predictability for contractors working on state projects.

The issue of tolls dominated the 2019 legislative session and CT ABC entered the fray by taking a position against the governor's plan that would have erected 82 toll gantries across the state and collected tolls on all vehicles resulting in a significant cost to businesses and families. The highway tolling plan was defeated on multiple occasions throughout the year thanks to a coalition of opposition that CT ABC was a part of.

The story continues as the governor ended the year announcing a new \$21 billion transportation plan and, in concert with the building trades, has promised all of the work will be done subject to project labor agreements. Stopping this unprecedented attack on fair and open competition is our main priority as we head in to 2020.

Forward Momentum

We have so many great things to build upon as we enter a new year and a new decade. I am so proud to be a part of this organization and excited to help guide it to a new era. On behalf of the entire team here at CT ABC, thank you for embarking on this journey with us and committing to building a better future for the Merit Shop industry.

Chris Fryxell
President

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